

Preset Lead Retrieval Scan Sheet
MicroSpec Systems



1 Send Literature



2 Send Samples



3 Pricing



4 Add to Mailing List



5 Technical Info Required



6 Detail Specs Required



7 Provide Quote



8 Product Demo Required



9 Contact Immediately



10 Have Salesperson Call



11 Recommends



12 Final Say



13 Makes Purchase Decis'n



14 Partial Interest



15 Purchase in 30 days



16 Purchase in 3 months



17 Purchase in 6 months



18 Ready to Purchase



19 Immediate Need



20 Order Placed at Show



21 Product 1



22 Product 2



23 Product 3



24 Product 4



25 Product 5

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